

## Message Text

UNCLASSIFIED

PAGE 01 QUITO 02963 041455Z  
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W  
-----018361 041604Z /75

R 041326Z MAY 78  
FM AMEMBASSY QUITO  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 8138  
AMCONSUL GUAYAQUIL POUCH

UNCLAS QUITO 2963

E.O. 11652: N/A  
TAGS: BEXP, BENC, EC  
SUBJECT: PRODUCT OPPORTUNITY - INDUSTRIAL FIRE EXTINGUISHING  
SYSTEMS

1. ALTHOUGH THE STATE PETROLEUM REFINERY IN ESMERALDAS HAS A  
FIRE ALARM SYSTEM, IT STILL NEEDS A FIRE EXTINGUISHING  
SYSTEM. SIMILAR FIRE EXTINGUISHING SYSTEMS WILL ALSO BE  
NEEDED FOR PLANNED CRUDE, REFINED PRODUCTS, AND NATURAL  
GAS PIPELINES.

2. THE WELL MAND FAVORABLY KNOWN ECUADOREAN FIRM,  
QUIM-ING-CO (REF WTDR REPORTED 78 QUITO 403), DESIRES TO  
ESTABLISH A BUSINESS RELATIONSHIP WITH A U.S. MANUFACTURER OF  
SUCH SYSTEMS TO THE END OF SATISFYING THE NEEDS INDICATED ABOVE.

3. INTERESTED PARTIES SHOULD CONTACT:  
ING. GUILLERMO FRANCO  
PRESIDENT  
QUIM-ING-CO  
AV. AMAZONAS 242  
P.O. BOX 3611  
QUITO, ECUADOR  
TEL: 525098 OR 232879  
CABLE: QUIMINCO  
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PAGE 02 QUITO 02963 041455Z

TELEX: 2240 OR 2140  
CORR

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 04 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978QUITO02963  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780190-1133  
**Format:** TEL  
**From:** QUITO  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** ffe098a4-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION ARA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2792757  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRODUCT OPPORTUNITY - INDUSTRIAL FIRE EXTINGUISHING SYSTEMS  
**TAGS:** BEXP, BENC, EC  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/ffe098a4-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014